WECONNEX is a specialist for sustainable business model development and project management. As a social enterprise, we are dedicated to advising, developing and managing rural infrastructure projects in developing countries. The focus lies on the sustainable and long-term development of Base-of-the-Pyramid (BoP) markets in close collaboration with local farmers and fishers.

Together with the local project partner NEXUS Madagascar Company (NEMACO) we operate six NEXUS Centers with the aim to develop fishing communities along the coast in the southwest of Madagascar. We source fresh seafood directly from the fishermen at a fair price, enable access to the market and to know-how. The Centers provide basic services such as drinking water, ice, electricity and internet access. The next step is to improve the current business activities and expand the services to support farming communities.

To work side by side with the local team to set up a sustainable business, improve current processes and management tools and assess development strategies we are looking for a motivated

Management Support in Madagascar

If you feel like working in a different environment for a few months, want to experience impactful work firsthand, are seeking a career break, a sabbatical, a time out – then we offer the fitting opportunity.

Tasks

- **Optimize operations**: Gain insights into all aspects of NEMACO’s business operations; understand challenges experienced throughout the value chain (sourcing, logistics, sales, marketing) and provide hands-on support for the local team; improve professionalism and efficiency of all activities (especially sales)
- **Drive strategic projects**: process optimization (e.g. through introducing digital solutions), development of new structures (e.g. impact monitoring), establishment of a local hub etc.
- **Act as a sparring partner**: Critically analyze roles and processes, identify areas of improvement as well as suggestions how to professionalize and develop the company
- If further capacity, look into expanding the project to include farming communities

Qualifications

- Strong interest in social business, foreign cultures, rural development and fragile markets
- Education / experience / interest in project management and leading teams
- Entrepreneurial thinking and business understanding, capable to analyze market dynamics
- Good portion of patience and readiness to adapt to limited infrastructure
- Willingness to take over responsibility to develop a young business and achieve results
- Experience in the fisheries or agricultural sector beneficial
- Fluent in French and English is desirable

What we offer

- WECONNEX & NEMACO will cover expenses for flights, accommodation and food, incl. pocket money
- Opportunity to gain international project management experience in a unique environment
- Close support from the WECONNEX Project Manager and the local NEMACO team
- Dynamic work environment
- A “once in a lifetime” experience!

Application process

We look forward to receiving your application. Your workplace will be Tulear, Madagascar, and include visits to the field. You are available for a minimum of 3 months and are welcome to start as soon as possible.

Please send a cover letter, a CV and references to Andrina Brunner andrina.brunner@weconnex.org